

## EL DORADO AIRPORT CONCESSION

**Location:** Bogotá - Colombia  
**Sponsor:** Aeronáutica Civil, KPGM

### **Description:**

El Dorado Airport is located in the city of Bogotá, capital of the Republic of Colombia, at 11 kilometers away from downtown. It is currently the most important airport in Colombia

This project is currently underway to involve private capital and improve capacity and service at Bogota's El Dorado International Airport. This airport mobilizes 35% of total domestic passengers and 70% of international passengers. It also handles close to 40% of domestic and 80% of international freight. The project includes the construction of a new terminal, remodeling the existing one, building and renovating access roads, and enhancing supply networks. Completion of this project will help El Dorado International Airport to consolidate its position as a key distribution center and gateway, for both domestic and international trade.

### **Investments**

The estimated investment is around US \$ 500 million.

<b>Detail</b>	<b>Investment (MM)</b>
Airside investments (platforms, road ways, etc)	\$ 80
Passenger terminal and Parking	\$ 330
Studies and Contingencies	\$ 90
<b>Total</b>	<b>\$ 500</b>

**Participation of the private sector:**

Public tendering process for the Concession

Possible participants: Financial Strategic Investors, Institutional, Operational and Construction Investors, among others.

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## RUMICHACA- PASTO – CHACHAGÜI (AIRPORT) ROAD CONCESSION

**Location:** Pasto - Colombia  
**Sponsor:** National Institute for Concessions – INCO

### **Description:**

The Rumichaca- Pasto – Chachagüi Corridor concession involves the improvement and rehabilitation of this 164.44 Km stretch. This road is of critical importance to Colombia as it connects Bogotá to Ecuador.

### **Private sector participation**

- Bidding Process for the Concession
- Acceptable Bidders: Strategic Investors, Financial Investors, Institutional, Operators, and Construction Companies, among others.

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## **BUARAMANGA METROPOLITAN ZONE - ROAD CONCESSION**

**Location:** Bucaramanga - Colombia  
**Sponsor:** Instituto Nacional de Concesiones (INCO)

### **Description:**

The Bucaramanga Metropolitan Zone Road Concession involves the rehabilitation and improvement of this 52.2 Km Highway. This road connects the Caribbean ports with the Venezuela border and the country's central plateau.

### **Investments**

The estimated investment is around US \$ 72 million.

### **Private sector participation**

- Bidding Process for the Concession
- Acceptable Bidders: Strategic Investors, Financial Investors, Institutional, Operators, and Construction Companies, among others.

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## GIRARDOT – IBAGUÉ ROAD CONCESSION

**Location:** Girardot – Ibagué – Colombia  
**Sponsor:** National Institute for Concessions – INCO

### **Description:**

The Girardot – Ibagué Road Concession involves the widening of a 22.9 Km stretch, the rehabilitation of the existing road and the construction of a 1.83 Km tunnel along with a 0.67 Km turnpike. This road connects Bogotá to Colombia's Buenaventura port.

### **Investments**

The estimated investment is around US \$ 137 million.

### **Private sector participation**

- Bidding Process for the Concession
- Acceptable Bidders: Strategic Investors, Financial Investors, Institutional, Operators, and Construction Companies, among others.

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## AGUADULCE PORT PROJECT

**Location:** Cali - Colombia  
**Sponsor:** Sociedad Puerto Industrial Aguadulce (SPIA)

### **Description:**

The Industrial Port of Aguadulce offers additional capacity to the congested Port of Buenaventura. Aguadulce has the competitive advantage of being able to accommodate Panamax -sized ships at low tide, and provides a handling alternative for hazardous or risky cargo. Moffat & Nichol recently completed a USTDA-funded feasibility study of the port expansion, and the SPIA is now seeking private sources to fund the total project value. The project offers 500 acres for development with primary focus on coal transport and additional handling for O&G, mineral, and chemical goods.

### **Investments**

The estimated investment is around \$ 75 MM.

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## **CARTAGENA PORT EXPANSION**

**Location:** Cartagena - Colombia  
**Sponsor:** Sociedad Portuaria Regional de Cartagena (SPRC)

### **Description:**

Cartagena is the third busiest port in the country. The USTA grant signing is part of a broader modernization plan to compliment Santa Marta and Barranquillain developing Colombia´s Atlantic Coast as a major hub for world trade.

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## PORT OF SANTA MARTA - EXPANSION

**Location:** Santa Marta - Colombia  
**Sponsor:** Sociedad Portuaria de Santa Marta

### **Description:**

The Port of Santa Marta is currently going through an extensive expansion project. Among the most important activities that the port is undergoing there are: the modernization of the container sub-terminal (US\$ 32 million investment), the creation of a Logistics Activity Zone (US\$52 million investment), the expansion of its coal terminal (US\$9.1 million investment) and the International Marina Project (US\$4 million investment).

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## EL CERREJÓN NORTE COAL MINING EXPANSION

**Location:** El Cerrejón - Colombia

**Sponsor:** Carbones del Cerrejón

### **Description:**

Cerrejon Coal is planning a major \$300-400 MM expansion program to increase the capacity of its port and railway infrastructure of the Cerrejon Mine. The mine's current ceiling capacity is 32 millions tons/year. The works will include engineering services for the port, mine and railway, and procurement of mining equipment including industrial trucks and shovels.

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## **INTEGRATED MASSIVE TRANSPORTATION SYSTEM (ITMS) FOR THE PEREIRA-DOSQUEBRADAS-LA VIRGINIA METROPOLITAN AREA**

**Location:** Pereira – Colombia

### **Description:**

Concession for the construction, operation and collection of the integrated massive transport system for the *Pereira-Dosquebradas-La Virginia* metropolitan area.

The project is structured as a transportation corridor network under a structure with an exclusive roadway for high-capacity buses which are fed by a system of short routes with lower demand. The purpose of this system is to satisfy current and future demand for transportation in the metropolitan area. The system will connect the main roadway trajectories of the metropolitan area with the regional and rural-urban transportation system. Therefore, such and interconnected system will guarantee a physically, operatively and tariff-wise integrated system, ensuring maximum demand coverage with optimum levels of service.

### **Investments**

The approximate cost of the Integrated Massive Transportation System is:

- Infrastructure: US\$22 million
- Buses: US\$14 million.

### **Private sector participation**

- The bidding process for the construction of the corridor, operation and collection.
- Possible participants: Foreign consulting companies associated with domestic firms, Colombian engineering firms, Financial Investors, mass transportation Operators among others.

- Bidding process to contract the route and collection operation of the IMTS. Currently the bidding process for the operation of the system is open.
- Bidding process for the construction of exclusive single carriageways
- Possible participants: transportation, construction and collection companies

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## **INTEGRATED MASSIVE TRANSPORTATION SYSTEM (ITMS) FOR SANTIAGO DE CALI**

**Location:** Cali – Colombia

**Description:**

Concession for the construction, operation and collection of the integrated massive transportation system of Santiago de Cali.

The system, based on bus technology, is composed of 49 km of main corridor routes connected with complementary feeding routes.

The estimated construction time for the entire system is of 5 years, while the first stage (14 km) is expected to be completed in one year.

The estimated demand for the system is 900,000 passengers per week day.

**Investments**

The approximate cost of the Integrated Massive Transportation System (ITMS) for Cali is \$US 500 millions

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## **INTEGRATED MASSIVE TRANSPORTATION SYSTEM (ITMS) FOR BARRANQUILLA**

**Location:** Barranquilla – Colombia

### **Description:**

Concession for the construction, maintenance, collection and operation of Barranquilla's massive transportation system.

The project is structured as a transportation corridor network under a structure with an exclusive roadway for high-capacity buses which are fed by a system of short routes with lower demand. The purpose of this system is to satisfy current and future demand for transportation in the metropolitan area. The system will connect the main roadway trajectories of the metropolitan area with the regional and rural-urban transportation system. Therefore, such and interconnected system will guarantee a physically, operatively and tariff-wise integrated system, ensuring maximum demand coverage with optimum levels of service.

### **Investment**

- It is estimated to be:
  - Infrastructure: US\$ 40 million
  - Buses: US\$ 19 million.

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## **INTEGRATED MASSIVE TRANSPORTATION SYSTEM (ITMS) FOR BUCARAMANGA**

**Location:** Bucaramanga – Colombia

### **Description:**

Concession for the construction, collection, maintenance, and operation of Bucaramanga's integrated massive transportation system.

The project is structured as a transportation corridor network under a structure with an exclusive roadway for high-capacity buses which are fed by a system of short routes with lower demand. The purpose of this system is to satisfy current and future demand for transportation in the metropolitan area. The system will connect the main roadway trajectories of the metropolitan area with the regional and rural-urban transportation system. Therefore, such an interconnected system will guarantee a physically, operatively and tariff-wise integrated system, ensuring maximum demand coverage with optimum levels of service.

### **Investment**

- The cost of the civil work for the IMTS is estimated to be:
- Infrastructure: US\$ 60 million
  - Buses: 24 million

### **Private sector participation**

Bid Process for the concession of the design, construction, operation, and maintenance of the IMTS is scheduled to open the second semester of 2005.

Acceptable Bidders: International consulting firms associated with national ones, Colombian engineering firms, Financial Investors, Urban massive transport operators among others.

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## **STRATEGIC INVESTOR TO THE TRANSPORTATION OF GAS IN ECOGAS**

### **Description:**

Increase the use, consumption, and penetration of natural gas to all regional markets. Furthermore, the gas transportation business in the interior grid of the country must be competitive, comply with international standards and offer consumers the best quality service at the lowest prices.

### **Investment:**

To be defined

### **Private sector participation**

- Public bidding process for investors is expected to begin the first trimester of 2006.
- Possible Participants: Strategic investors and institutional investors, operators, among others.

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## **PRIVATIZATION OF 5 ELECTRICITY PUBLIC COMPANIES**

### **Description:**

Sale of the Nation stock participation in: Empresa de Energía de Cundinamarca S.A. ESP-EEC, la Electrificadora del Meta S.A. ESP-EMSA, Empresa de Energía de Boyaca S.A. ESP-EBSA, Electrificadora de Santander S.A. ESP-ESSA, y las Centrales Electricas del Norte de Santander S.A. ESP-CENS.

### **Investment**

To be defined

### **Private sector participation**

- The investment banker is structuring the project.
- Possible Participants: Strategic investors and institutional investors, operators, among others.

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## **ISAGEN PROCUREMENT PLAN**

**Sponsor:** ISAGEN

**Description:**

Isagen is a public – private company with 76.9% owned by the State and 23.1% by private shareholders. At the moment the company is developing 6 hydroelectric and 2 thermoelectric power plants which are in different stages of early development. Isagen is looking for investors in these projects and will eventually be looking for investors for the construction, operation and maintenance of these power plants.

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## **META RUBIALES OIL AND GAS FIELD UPGRADING PROJECT**

**Location:** Llanos Orientales - Colombia

**Sponsor:** Meta Petroleum Ltd.

### **Description:**

Meta Petroleum is producing 9.000 BOPDP from the Rubiales Field in the Llanos Basin. The Rubiales Field is very remote, and this, combined with the heavy oil (12.7 API), makes export of the production of the field difficult. Recent studies have confirmed the feasibility of producing 100.000 BOPD and using upgrading technology in the field, the resulting "Syncrude" can be exported through a pipeline system. Presently meta Petroleum is in the Feed phase for the development of this project, which has a target to deliver first oil under this scheme by 2008.

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## **CARTAGENA REFINERY EXPANSION AND MODERNIZATION**

**Location:** Cartagena – Colombia

**Sponsor:** ECOPETROL

### **Description:**

Ecopetrol is seeking for a financial partner in the expansion of the Cartagena Refinery, The goal of the expansion is to meet new environmental standards coming into effect in 2008 and increase production, targeting double capacity, subject to final winning bid.

The project wants to increase refinery capacity from 70 thousand barrels a day to 140 thousand barrels a day without increasing fixed costs, modernizing plants and processes and reducing the level of sulfur in gasoline and diesel in order to comply with current legislation.

The project considers attracting private participation according to document Conpes 3312 of 2004 and 3336 of 2005.

Investors will have to evaluate the technical configuration from ECOPETROL for the project and propose modifications if required.

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## WORLD BANK GUAJIRA WATER SECTOR DEVELOPMENT

**Location:** La Guajira - Colombia  
**Sponsor:** National Planning Department

### **Description:**

The object of the Guajira Water and Wastewater Improvement Project is to increase the service coverage in 15 of the region's municipalities over the next five years, both by investing in new infrastructure and by implementing institutional reforms. The project's goal is to achieve 95% Urban potable water coverage and 90% sewerage coverage.

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## **LIKUEN - COAL LIQUEFACTION PLANTS - COLOMBIA**

**Location:** Bogotá – Colombia  
**Sponsor:** Likuen (National Carbo-Chemical Industry)

### **Description:**

Likuen implements new technologies related to Hydrocarbon to produce high qualified fuels with a minimum of environmental impact. This project is now in the process of developing its pre-feasibility study.

The project entails the construction of three plants : the first plant will be set up in Colombia's northern department of La Guajira. A second plant will be built in the Norte de Santander department. A third plant will be in the area covering Cundinamarca and Boyacá departments in central Colombia.

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